



The Colonial Williamsburg Foundation
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Colonial Williamsburg Appoints Earl T. Granger III Chief Development Officer

WILLIAMSBURG, Va. (July 2, 2020) – The Colonial Williamsburg Foundation has appointed Earl T. Granger III, current Associate Vice President for Development at William & Mary, to serve as its Chief Development Officer and Vice President of Development beginning Aug. 2.

A 1992 William & Mary graduate, Granger has strong ties to the local area having served in many roles over his nearly 15 year career at the university, including four years as associate provost for enrollment before transitioning to his current role in 2010. Granger was integral in the development, launch and recent completion of the university's successful "For the Bold" campaign that secured more than \$1 billion in private support for the university.

Granger serves as a Williamsburg Health Foundation Trustee and is active on the Williamsburg-James City County Superintendent's Business and Community Advisory Board and serves in leadership roles with several other community organizations. He previously served on William & Mary's President's Task Force on Race and Race Relations, which resulted in key campus enhancements around the areas of diversity and inclusion. In 2018, Granger was awarded the Council for Advancement and Support of Education District III Diversity and Inclusion Leadership Award for his work to foster diversity across the university's student body and workplace.

"We are extremely fortunate to have Earl join us at Colonial Williamsburg to advance our mission, as he is a dynamic and engaging leader committed to our mission," said Colonial Williamsburg President and CEO Cliff Fleet. "His long and impressive record of successful fundraising, passion for education and commitment to organizational diversity will help us to ensure the bright future we see ahead for the foundation."

As a member of the foundation's senior leadership team, Granger will oversee all aspects of the foundation's fundraising activities, which includes major, principal, and planned giving, the CW Fund and donor society engagement, corporate and foundation relations, special events and opportunities for government funding.

"William & Mary has profoundly shaped my personal and professional life and I will always be a proud supporter of my alma mater," Granger said. "Leading the fundraising efforts of The Colonial Williamsburg Foundation, an organization whose educational mission I have long admired, represents an opportunity I feel I have been preparing for my entire career. I am excited to join this dedicated staff in stewarding the passionate donors of this unique institution and expanding its base of philanthropic support to preserve its historical legacy and ensure its bright, exciting future."

Granger's affiliation with William & Mary will enhance the already close ties enjoyed between the two organizations and will help the partnership evolve in new directions.

“Earl Granger accomplished so much during his time at William & Mary and he leaves an incredible legacy on which others will build,” said William & Mary President Katherine A. Rowe. “Colonial Williamsburg is getting a world-class fundraiser and — even more importantly — a tremendous leader. The close partnership between William & Mary and Colonial Williamsburg will be strengthened by his leadership in this new role. I am looking forward so much to his success.”

Added Matthew T. Lambert, vice president for University Advancement, “Earl Granger has been an integral part of the William & Mary family as a treasured alumnus, volunteer and colleague, and while we will miss him dearly, we are thrilled that his skills will now contribute to the life and future of Colonial Williamsburg. He is a transformational leader who strengthened and diversified our student body as the head of admission and who built deep and meaningful relationships with donors that were fundamental to the success of our For the Bold campaign. Colonial Williamsburg is fortunate to gain Earl’s wise counsel, thoughtful leadership and successful track record in philanthropy.”

Granger accepted the position after an extensive national search conducted by the WittKieffer executive search firm. He will begin his new role on August 2, succeeding Interim Chief Development Officer Charlie Haight.

Note: A high-resolution image is available for download [here](#).

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The Colonial Williamsburg Foundation preserves, restores and operates Virginia's 18th-century capital of Williamsburg. Innovative and interactive experiences highlight the relevance of the American Revolution to contemporary life and the importance of an informed, active citizenry. The Colonial Williamsburg experience includes more than 600 restored or reconstructed original buildings, renowned museums of decorative arts and folk art, extensive educational outreach programs for students and teachers, lodging, including the Forbes 5-star Williamsburg Inn, culinary options from historic taverns to casual or elegant dining, the Golden Horseshoe Golf Club featuring 45 holes designed by Robert Trent Jones and his son Rees Jones, a full-service spa and fitness center, pools, retail stores and gardens. Philanthropic support and revenue from admissions, products and hospitality operations sustain Colonial Williamsburg's educational programs and preservation initiatives.